

BARBARA BAGNASACCO

Shareholder

BIOGRAPHY

Ms. Bagnasacco is a member of the Corporate Transactions and Securities practice group at Parsons Behle & Latimer and brings extensive international corporate experience to the group. Her practice focuses on corporate, international transactions and compliance, and securities matters. She has extensive experience with domestic and international mergers and acquisitions, joint ventures, strategic alliances, equity and debt offerings, general corporate matters, foreign direct investment, EB-5 investments, distribution, agency and licensing matters and market entry strategies. She regularly works with local counsel in foreign jurisdictions on complex international transactions.

Ms. Bagnasacco regularly advises U.S. and foreign clients in connection with the establishment, structuring and compliance of their international operations, including the establishment of international distribution networks. She also represents domestic and international clients on corporate governance issues, including compliance with data privacy regulations (such as GDPR) and the Foreign Corrupt Practices Act (FCPA). Ms. Bagnasacco assists clients with preparing FCPA policies and related training for employees as well as with conducting FCPA due diligence in the context of mergers and acquisitions, joint ventures and distribution arrangements and often speaks on FCPA matters. She is recognized in Chambers USA in the category of corporate/M&A.

Ms. Bagnasacco is licensed in Utah and Italy.

ACCOMPLISHMENTS

Academic

University of Utah, S.J. Quinney College of Law (J.D., 1998)

Institute of European Studies/International Labor Organization,
Post-graduate Certificate, 1996

University of Turin College of Law (B.S., 1995)

Highest honors

Languages spoken: French and Italian



201 South Main Street, Suite 1800

Salt Lake City, Utah 84111

Main 801.532.1234

Direct 801.536.6828

bbagnasacco@parsonsbehle.com

PRACTICE AREAS

Corporate Transactions & Securities
Corporate Governance and Compliance
Entity Formation of Governance
Mergers and Acquisitions
Healthcare
Banking & Finance
Mining

LICENSED/ADMITTED

Utah

Italy

Professional

Ranked in *Chambers USA*, Corporate, M&A section
International Woman of the Year, GOED, 2013

ASSOCIATIONS

Professional

American Bar Association
Utah State Bar Association
Alumni Board of Trustees, University of Utah, S.J. Quinney College of Law
International Law Section, member and past president
Ethics Advisory Opinion Committee, past member
Past member Advisory Board, Women Technology Council (WTC)
Past Board Member, Association for Corporate Growth (ACG), Utah Chapter

Community

Board member and past President, World Trade Association of Utah (WTA)
Board member, United Way of Salt Lake

PRESENTATIONS

“Complying with GDPR,” Association of Corporate Counsel, Mountain West Chapter (2018)
“GDPR,” Kirton McConkie (2018)
“Protecting Your International Flow of Information,” Utah IT Symposium (2015)
“Legal Considerations in Foreign M&A,” Association of Corporate Counsel, Mountain West Chapter (2015)
“European Business Roundtable,” United States Department of Commerce, International Trade Administration (2015)
“How To Deal-Structuring and Financing Your International Transaction,” Ballard Spahr (2014)
“Legal/IP, Insurance and Accounting Consideration,” BIOUTAH Life Science Summit (2013)
“EB-5 Immigrant Investor Program,” EDCUtah (2013)
“Negotiating International Transactions,” Women in International Business Conference (2013)
“Updates on Privacy,” Association of Corporate Counsel Roundtable (2013)
“Developments in the European Union,” Utah Europe Days (2013)
“Business Strategy and Financing Panel,” University of Utah - Technology Venture Development, Translational Medicine Symposium (2013)
“Important Things To Consider When Your Business Expands Internationally,” Westminster College – International Marketing Class (2012)
“Bribery in the International Arena: Understanding Recent Developments and Effective Strategies,” Association of Corporate Counsel Roundtable (2012)
“Transactions in the European Union,” Utah-Europe Days (2012)
“Important Things To Consider When Your Business Expands Internationally,” SHRM Employment Law Seminar (2012)
“How to Avoid Legal Pitfalls and Assert Your Competitive Advantage in the Global Marketplace,” UTC Forum (2012)
“International Transactions,” Women in International Business Conference (2011)
“Intercompany Transactions and Agreements: An Overview,” Association of Corporate Counsel

Roundtable (2011)

“European Law Updates,” Utah-Europe Days (2011)

REPRESENTATIVE MATTERS

Represented clients in connection with privacy and GDPR matters.

Represented a U.S. publicly-held company in the acquisition of an Italian company.

Counseled a publicly-held company regarding international distribution and agency matters.

Counseled clients on acquisitions and merger transactions in Europe, Singapore and Latin America.

Represented technology company in the defense industry in a strategic acquisition.

Represented a drug delivery company in connection with international distribution and licensing agreements worldwide.

Represented an established medical device company regarding international corporate compliance.

Drafts and implements FCPA compliance programs to address client issues.

Counseled a U.S. diagnostics company with international distribution and agency agreements in connection with European expansion.

Advised a U.S. pharmaceutical company in connection with international distribution and agency arrangements.

Represented a life science company in connection with Singapore joint venture with pharmaceutical company and related distribution arrangements.

Represented a diagnostics company regarding negotiation of collaboration agreement with large laboratory in China and related international law issues.

Represented several medical device companies in connection with research and development agreements, licensing arrangements, corporate finance, strategic alliances and international distribution agreements.

Counsels a publicly-held manufacturing company concerning restructuring of international operations, strategic alliances and domestic and international acquisitions.

Represented a large mining company in an international joint development agreement regarding multimillion-dollar technology.

Represented a large U.S. resort developer in connection with structuring, negotiating and documenting the multimillion-dollar acquisition of an Italian real estate venture and related debt financing transactions.

Represented an Italian company in connection with acquisition of assets in the United States.

Counseled UCIC, a quasi-governmental entity that established the \$300 million fund of funds to support venture capital and economic development in the state of Utah.