

SHELLY CORDON TEUSCHER

Director of Government Relations

BIOGRAPHY

Shelly Cordon Teuscher has been the director of government relations for Parsons Behle & Latimer since 1994. Her career in politics began in 1983 with a position at the main staff office of the Utah Legislature. She has worked as a lobbyist since 1989.

During her time at Parsons Behle & Latimer, Shelly has represented clients on a variety of issues. Her considerable lobbying background includes working in the government arena both defensively to protect client interests and proactively to solve problems that confront them by getting beneficial legislation passed. Her accomplishments include getting legislation passed that affects existing litigation. She has also obtained appropriations for clients.

Shelly has been active at every level of government in Utah, and with every sort of decision maker, including the governor's office, state legislators, regulators in many areas, and local mayors and council members in several areas of the state. Issues on which she has been active include general business, environmental, telecommunications, oil and gas, mining, financial services, health care, health insurance, renewable energy, and esoteric issues of interest to clients in specialized areas such as data mining.

In addition to more traditional lobbying, Shelly handles the media, works cooperatively with community groups, and directs grassroots efforts.

ACCOMPLISHMENTS

Academic

Brigham Young University (B.A., 1980)

PRESENTATIONS

"2015 Utah Legislative Session: What Happened and What's Next," Parsons Behle & Latimer Briefing (April 09, 2015)

"The 2014 Utah Legislative Session: The Interesting, The Ordinary and What to Expect in 2015," Parsons Behle & Latimer Briefing (April 16, 2014)

"Summary of the 2013 Utah Legislative Session," Parsons Behle & Latimer Briefing (April 11, 2013)



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PRACTICE AREAS

Government Relations & Lobbying

Federal Lobbying

State & Local Lobbying

Regulatory & Government Relations

"2013 Utah Legislative Preview," Parsons Behle & Latimer Breakfast Briefing (January 25, 2013)

"2012 Utah Legislative Wrap-Up" (March 29, 2012)

PUBLICATIONS

"State Capital Group Lobbying Handbook," *State Capital Group* (2012)