

## SIMEON L. VANCE

*Of Counsel*

### BIOGRAPHY

Simeon Vance represents businesses across a broad array of industries and in all phases of the company lifecycle, often consulting with entrepreneurs at the idea stage and evolving to entity formation, key contracts, capital financings, corporate governance, serving as outside general counsel, crisis management, mergers and acquisitions, and ultimately exit transactions. His legal career has included roles as a corporate attorney in Utah, Nevada, and Hawaii, as in-house general counsel to a private-equity-backed holding company and its innovation-based subsidiaries, and as an adjunct faculty teaching entrepreneurship to business, law, and engineering students.

Mr. Vance focuses heavily on mergers and acquisitions. Drawing upon extensive M&A experience in both sell-side and buy-side representations, he works hand-in-hand with business stakeholders and their advisors, from strategic target or exit planning to LOI and due diligence to definitive documents and closings. Additionally, Mr. Vance regularly assists clients with debt and equity financings and navigating securities laws, including private placement memorandums, crowdfunding, angel and venture capital investment, initial coin offerings, commercial loans, and hybrid instruments.

Mr. Vance's unique combination of legal experience across multiple geographic markets, in both large and small firm environments, as in-house general counsel, and as an adjunct faculty provides him a broad and balanced perspective and the ability to add value with business-minded legal solutions. Also, more than just legal counsel, Mr. Vance takes pride in serving as a strategic resource and connector for clients.

Mr. Vance began his career in software development. Prior to attending law school, he worked as a programmer for a NASDAQ-listed telecommunications company as well as an e-infrastructure startup funded by Bain Capital and Accel Partners.

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### PRACTICE AREAS

- Corporate Transactions & Securities
- Complex Commercial Transactions
- Corporate Governance & Compliance
- Entity Formation & Governance
- Executive Compensation
- Income Taxation of LLCs, Partnerships & Corporations
- Internet, E-Commerce & Data Security
- Mergers & Acquisitions
- Private Capital Formation & Transactions
- Private Equity & Wealth
- Banking & Finance
- Loan & Lease Transactions
- Uniform Commercial Code
- Cybersecurity & Data Privacy
- Energy & Utilities
- Renewables
- Electricity
- Telecommunications

## ACCOMPLISHMENTS

### Academic

Duke University School of Law (LL.M. in Entrepreneurship, 2012)

University of Hawaii William S. Richardson School of Law (J.D., 2008)

Editor, *University of Hawaii Law Review*

Brigham Young University of Hawaii (B.S. in Information Systems, *Summa Cum Laude*)

Upsilon Pi Epsilon International Honor Society for Computing

### Professional

Top 40 Under 40, *BusinessQ Magazine*

## PUBLICATIONS

Contributor, Nevada Business Entities (2014, 6th ed.) by Rew R. Goodenow, Esq.

Co-author, Digital Island, Inc. (2009) (MBA case study on NASDAQ-listed, internet infrastructure company during dot-com bubble, written under sponsorship from the Pacific Asian Center for Entrepreneurship at the University of Hawaii)

Co-Author: "More Than a Line in the Sand: Defining the Shoreline in Hawaii After *Diamond v. State*," *29 U. Haw. L. Rev.* 521 (Summer 2007)

## LICENSED/ADMITTED

Utah

Nevada

Hawaii

U.S. Dist. Court, Dist. of Nevada

U.S. Dist. Court, Dist. of Hawaii